

**January 2021 Update - Bethlehem North Historic District**

<b>Retail Category</b>	<b>Estimated Supp. SF</b>	<b>2021 Sales/SF</b>	<b>2021 Est. Retail Sales</b>	<b>2026 Sales/SF</b>	<b>2026 Est. Retail Sales</b>
<b>Retailers</b>					
Apparel Stores	17,800 sf	\$360	\$6,408,000	\$380	\$6,764,000
Book & Music Stores	2,200 sf	\$280	\$616,000	\$295	\$649,000
Department Store Merchandise	21,000 sf	\$320	\$6,720,000	\$335	\$7,035,000
Electronics & Appliance Stores	8,000 sf	\$460	\$3,680,000	\$485	\$3,880,000
Florists	1,900 sf	\$265	\$503,500	\$280	\$532,000
Furniture Stores	7,800 sf	\$380	\$2,964,000	\$400	\$3,120,000
General Merchandise Stores	8,500 sf	\$275	\$2,337,500	\$290	\$2,465,000
Grocery Stores	17,500 sf	\$520	\$9,100,000	\$545	\$9,537,500
Hardware	6,600 sf	\$320	\$2,112,000	\$335	\$2,211,000
Home Furnishings Stores	1,500 sf	\$375	\$562,500	\$395	\$592,500
Jewelry Stores	2,800 sf	\$425	\$1,190,000	\$445	\$1,246,000
Garden Stores	1,500 sf	\$265	\$397,500	\$280	\$420,000
Miscellaneous Store Retailers	9,500 sf	\$280	\$2,660,000	\$295	\$2,802,500
Gift Stores	6,500 sf	\$330	\$2,145,000	\$345	\$2,242,500
Shoe Stores	4,700 sf	\$320	\$1,504,000	\$335	\$1,574,500
Food: cheese, meats & produce	6,200 sf	\$300	\$1,860,000	\$315	\$1,953,000
Sporting Goods & Hobby Stores	4,300 sf	\$340	\$1,462,000	\$355	\$1,526,500
<b>Retailer Totals</b>	<b>128,300 sf</b>	<b>\$342</b>	<b>\$46,222,000</b>	<b>\$359</b>	<b>\$48,551,000</b>
<b>Restaurants</b>					
Bars, Breweries & Pubs	10,900 sf	\$350	\$3,815,000	\$370	\$4,033,000
Full-Service Restaurants	15,400 sf	\$360	\$5,544,000	\$380	\$5,852,000
Limited-Service Eating Places	15,200 sf	\$290	\$4,408,000	\$305	\$4,636,000
Bakery, coffee, ice cream, etc.	13,000 sf	\$300	\$3,900,000	\$315	\$4,095,000
<b>Restaurant Totals</b>	<b>54,500 sf</b>	<b>\$325</b>	<b>\$17,667,000</b>	<b>\$343</b>	<b>\$18,616,000</b>
<b>Retailer &amp; Restaurant Totals</b>	<b>182,800 sf</b>	<b>\$339</b>	<b>\$63,889,000</b>	<b>\$356</b>	<b>\$67,167,000</b>