

**CITY OF BETHLEHEM**  
**INTER-DEPARTMENTAL CORRESPONDENCE**

**SUBJECT:** Request for Approval by City Council of Contract Award or Contract Price Increase Pursuant to City Ordinance, Article 121.05 (a)

Project or Contract Reference: 2026 28 BEDCO Activities

**TO:** City Council, all members, and Council Solicitor

**FROM:** Laura Collins, Director of Community and Economic Development

**DATE:** 5/14/2026

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On behalf of the Administration, pursuant to City Ordinances, Article 121.05, I request City Council's approval of the following recommendation of the referenced contract award or price increase.

- Check Type of Contract or Change:

\_\_\_\_\_ The contract is for over \$50,000 and required to be bid under the Third-Class City Code. We have advertised the above referenced project and received qualified bids. We recommend award of the contract to the bidder identified and for the reasons stated below.

\_\_\_\_\_ The recommendation is for a price increase of 10% or more for an existing contract over \$50,000 that was previously bid and awarded under the Third-Class City Code.

X  The contract is for the engagement of professional services. We have received a proposal for professional services in connection with above referenced project.

- Is the contract appropriation or price increase included in this year's budget?  X  yes \_\_\_ no
- Identify contract funding sources (general fund, grants, loans, etc.):  
0308-42047-\$15,000
- The name and address of the recommended Contractor/Professional Service Provider:  
BEDCO  
10 E. Church St.  
Bethlehem, PA 18018
- Term of contract or estimated completion date, subject to standard extensions:  
12/31/2026

- Description of project or scope of services to be provided:  
When determined necessary by the City of Bethlehem's Director or Deputy Directors of the Department of Community and Economic Development, the City of Bethlehem may allocate funds to BEDCO, or any program of BEDCO, to carry out the programs and/or targeted activities of BEDCO including: administration, programs and activities, waive right of way fees and compensation for other projects as assigned in connection with execution of City sponsored events.
- State the actual or estimated price to the City or the proposed Department budget allowance for the initial term; and state payment rate per unit of service if applicable:  
Services are on an as needed basis, not to exceed \$15,000
- Number of renewal term options and duration of each renewal, if any:  
NONE
- Maximum dollar value of all renewals provided for beyond the original term as if all renewals were exercised:  
N/A
- Reasons for recommendation of Administration and Council approval of contract:  
BEDCO works closely with the City of Bethlehem's Department of Community & Economic Development to ensure a unified economic development strategy. BEDCO also promotes small business concerns, development of manufacturing, industrial, research and development enterprises.

Please approve this recommendation by passing the accompanying resolution. A vote of final approval is requested at the first City Council agenda listing of this matter.

By: \_\_\_\_\_  
Department Head

Copies To: Mayor  
Director of Administration  
Director of Budget and Finance  
Law Bureau  
Purchasing Bureau  
Controller  
Project Manager

Attachment: Proposed Resolution

**RESOLUTION NO. 2026-\_\_\_\_\_**

Authorization for Contract or Amendment under Article 121.05(a)

BE IT RESOLVED by the Council of the City of Bethlehem that the Mayor and the Controller and/or such other City officials as deemed appropriate by the City Solicitor, are hereby authorized to execute a Contract or Amendment and such other agreements and documents as are deemed by the City Solicitor to be necessary and/or related thereto, with the following named contractor, for the uses and purposes indicated in the supporting Recommendation of Award of Bid or Contract.

1. Name of Contractor: BEDCO
2. Project or Contract Reference: 2026 28 BEDCO Activities

Sponsored by: /s/ \_\_\_\_\_  
\_\_\_\_\_

ADOPTED by Council this \_\_\_\_\_ day of \_\_\_\_\_, 2026.

/s/ \_\_\_\_\_  
President of Council

ATTEST:

/s/ \_\_\_\_\_  
City Clerk