

2026 BUDGET ADDRESS



MAYOR J. WILLIAM REYNOLDS

TAMMY WENDLING

SVP OF BETHLEHEM INITIATIVES
GREATER LEHIGH VALLEY CHAMBER OF COMMERCE



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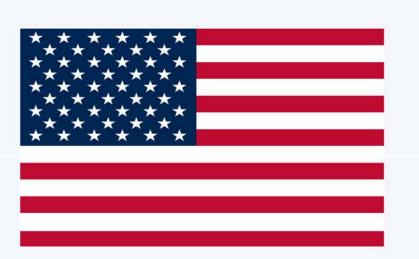




MORAVIAN UNIVERSITY



ELECTED OFFICIALS AND DIGNITARIES





THANK YOU!



DIGITAL PROGRAM





UPCOMING EVENTS





November 14 - December 21

Fridays & Saturdays 12PM - 8PM Sundays 12PM - 6PM



December 1 - 23 Nightly @ 5:30PM

WALNUT WALNUT WALNUT

NOVEMBER 2025

17 | Press Conference Walnut Street Garage at 3:30PM

18 | Meet the Coalition for Appropriate Transportation Walnut Street Garage from 4-7PM

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Featuring Steak & Steel, Tavern at the Sun Inn & McCarthy's Red Stag Pub & Whiskey Bar















FRIDAY, NOVEMBER 28 AT 5:00 PM BETHLEHEM'S PAYROW PLAZA



Citizens' Christmas City Committee Presents

Community

Cavent Breakfast



\$18 PER | MORAVIAN | 8:00AM - SEATING GUEST | VILLAGE | 8:30AM - PROGRAM

526 WOOD ST, BETHLEHEM, PA 18018









NEVILLE & LINDA

GARDNER

MAYOR J. WILLIAM REYNOLDS

CITY OF BETHLEHEM





Our Financial Rules

- 1. Sustainable revenues pay sustainable expenses.
- 2. Be honest (and don't fear the explanation).
- 3. Math is not an opinion or a feeling.
- 4. Short term heroes are the long term villains.



STANDARD &POR'S

AA- Stable 4/22/22

A Positive 2/17/17 A+ Stable 9/27/17 3/18/19 10/21/19 7/15/20

BBB Positive 3/19/15

A- Positive 4/27/16 8/2/16

BBB Stable 6/26/14 10/1/14



Our Promise To Our Employees

The City will always keep our salary, pension, and healthcare obligations.



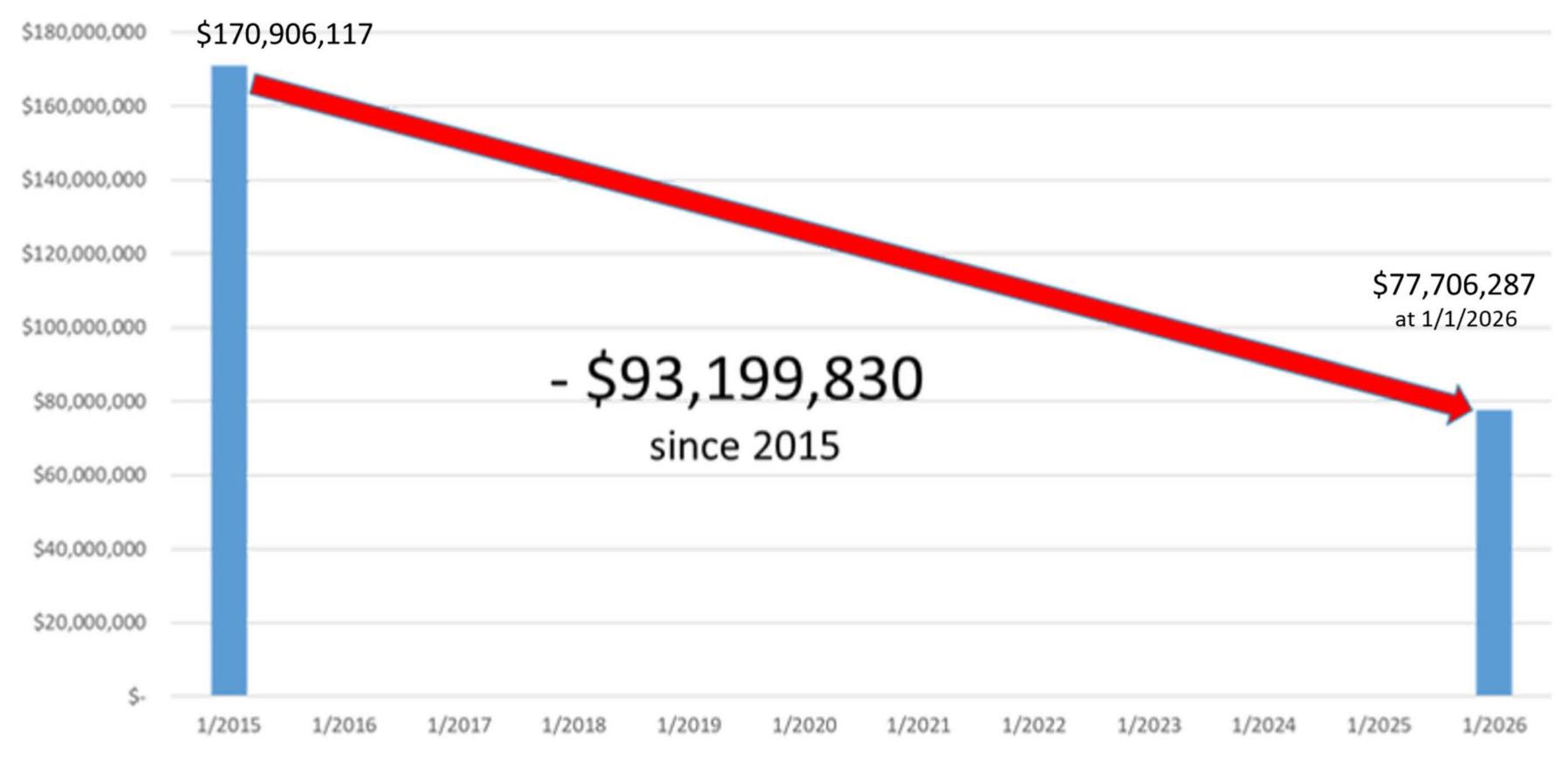
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Our 4 Recurring Budget Expenditures To Watch

- #1 Debt Service
- #2 Pensions
- #3 Medical
- #4 Salary

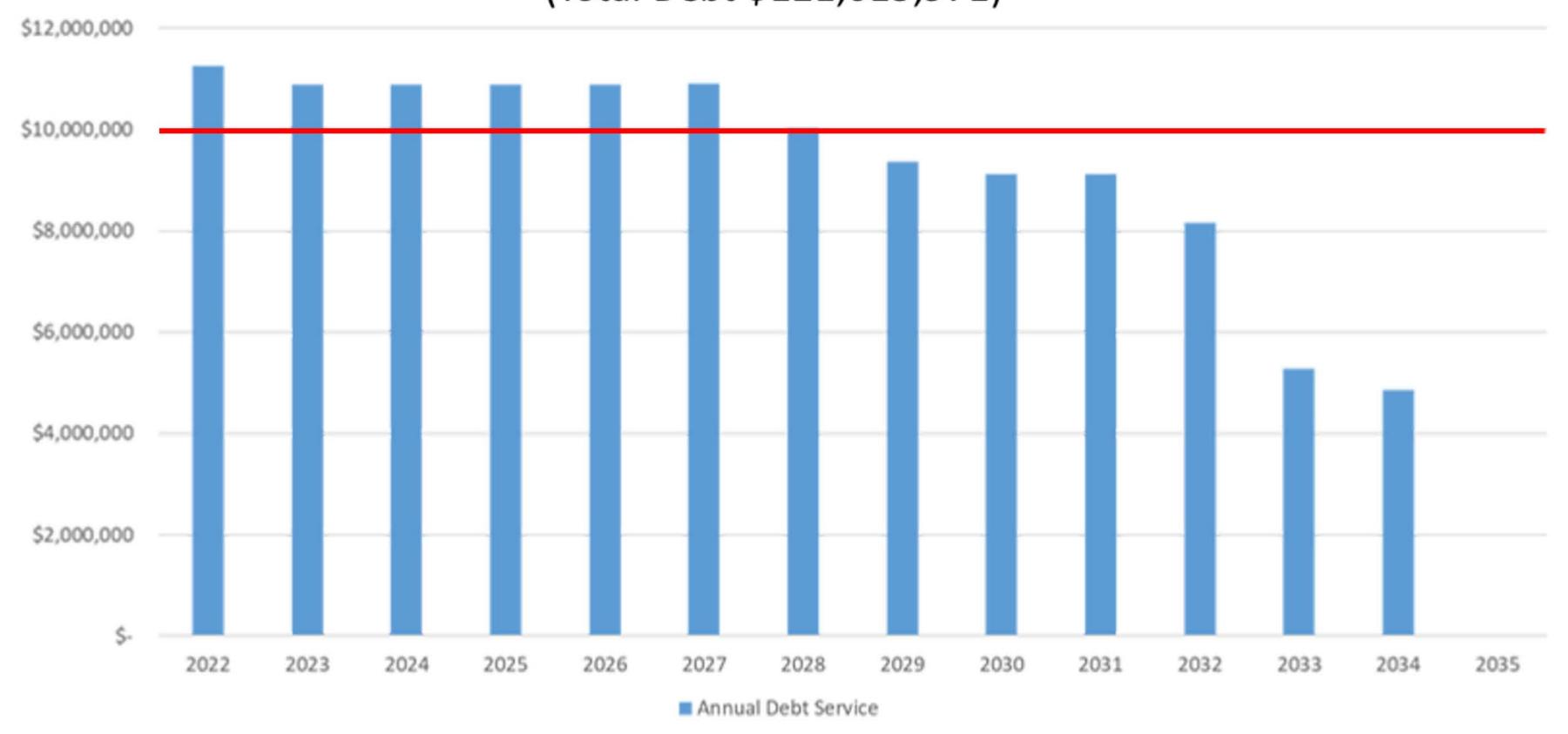


Paying Debt Off Aggressively 2015-2026

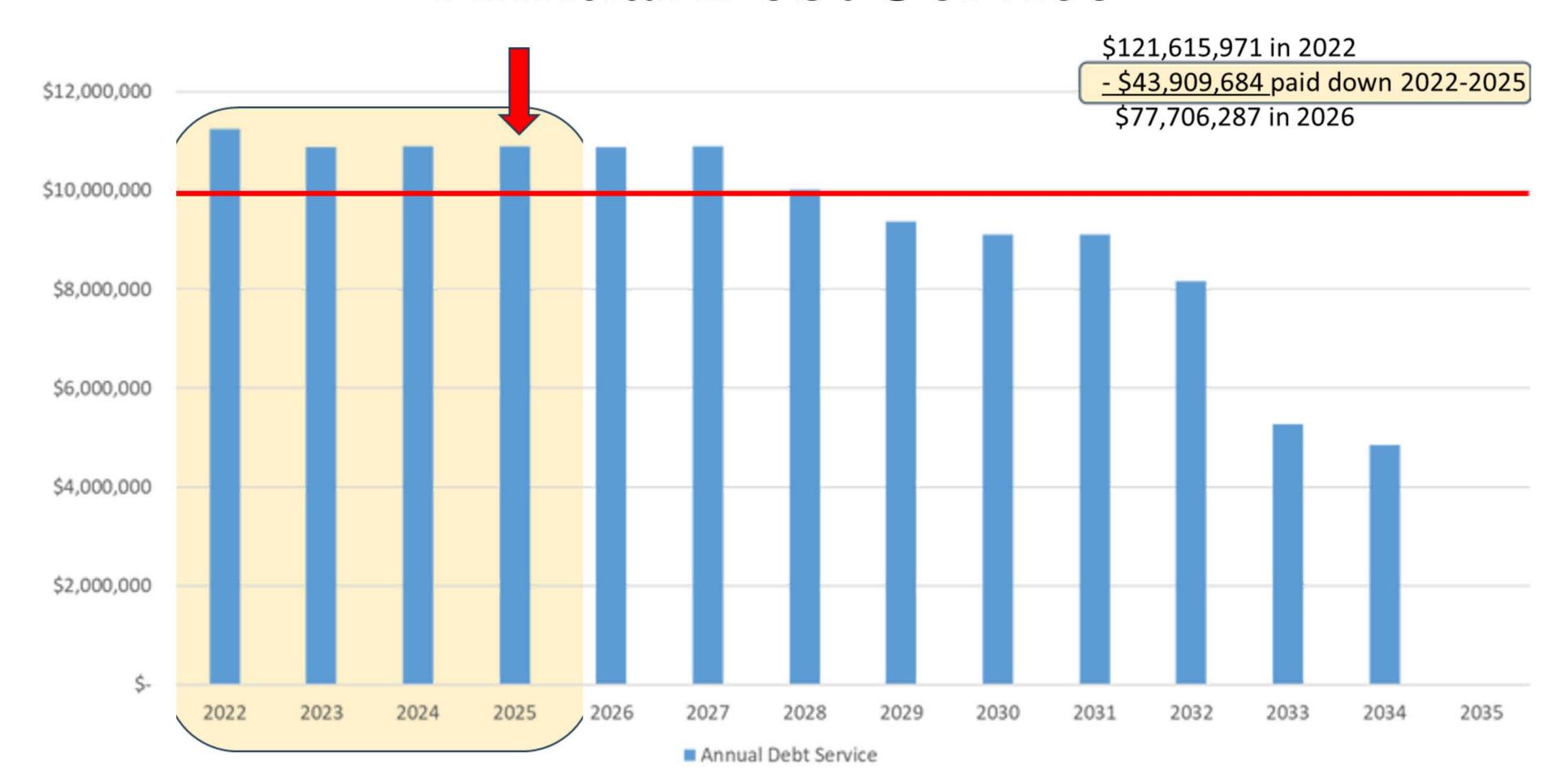


Annual Debt Service 2022-2034

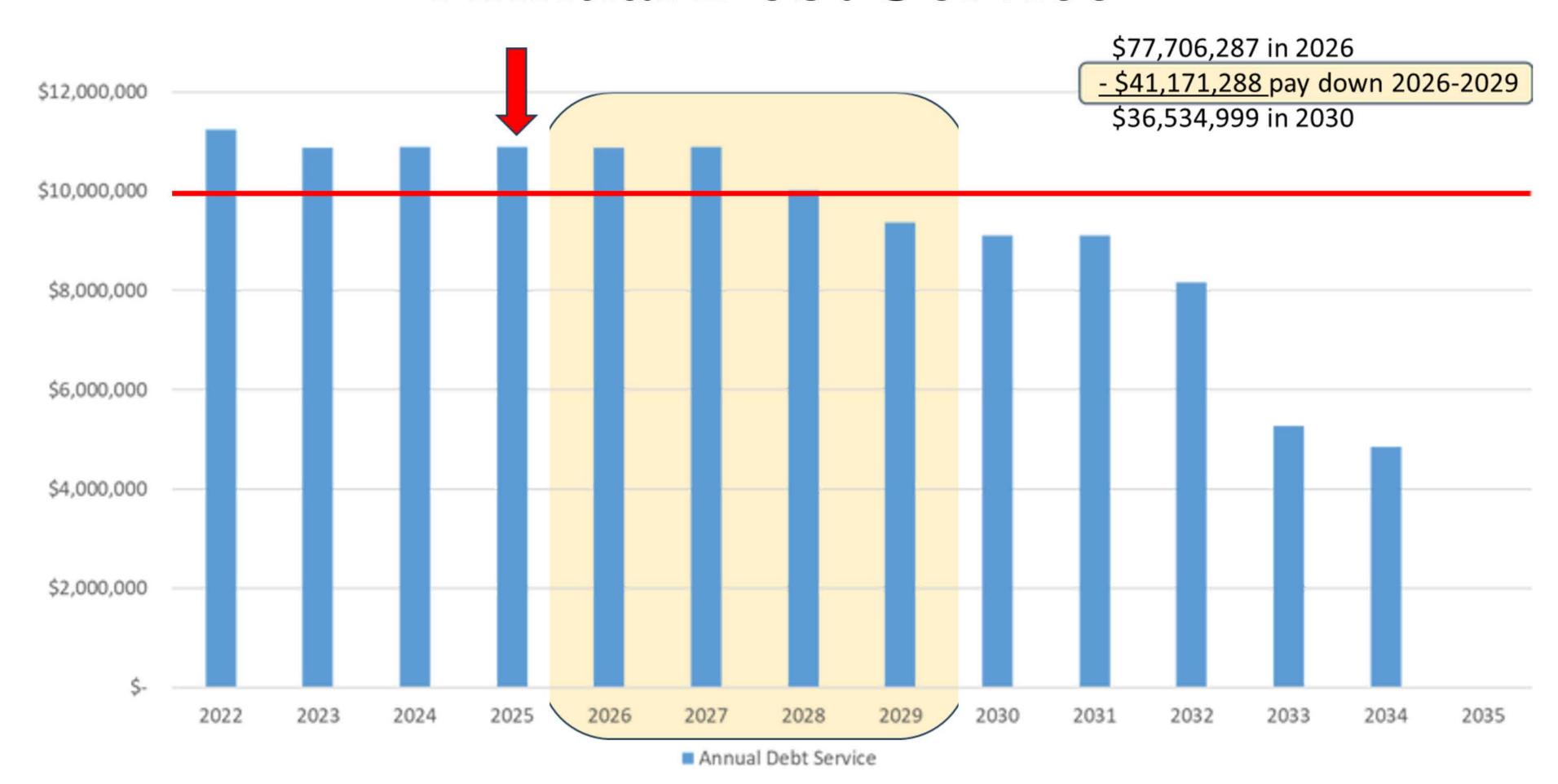
(Total Debt \$121,615,971)



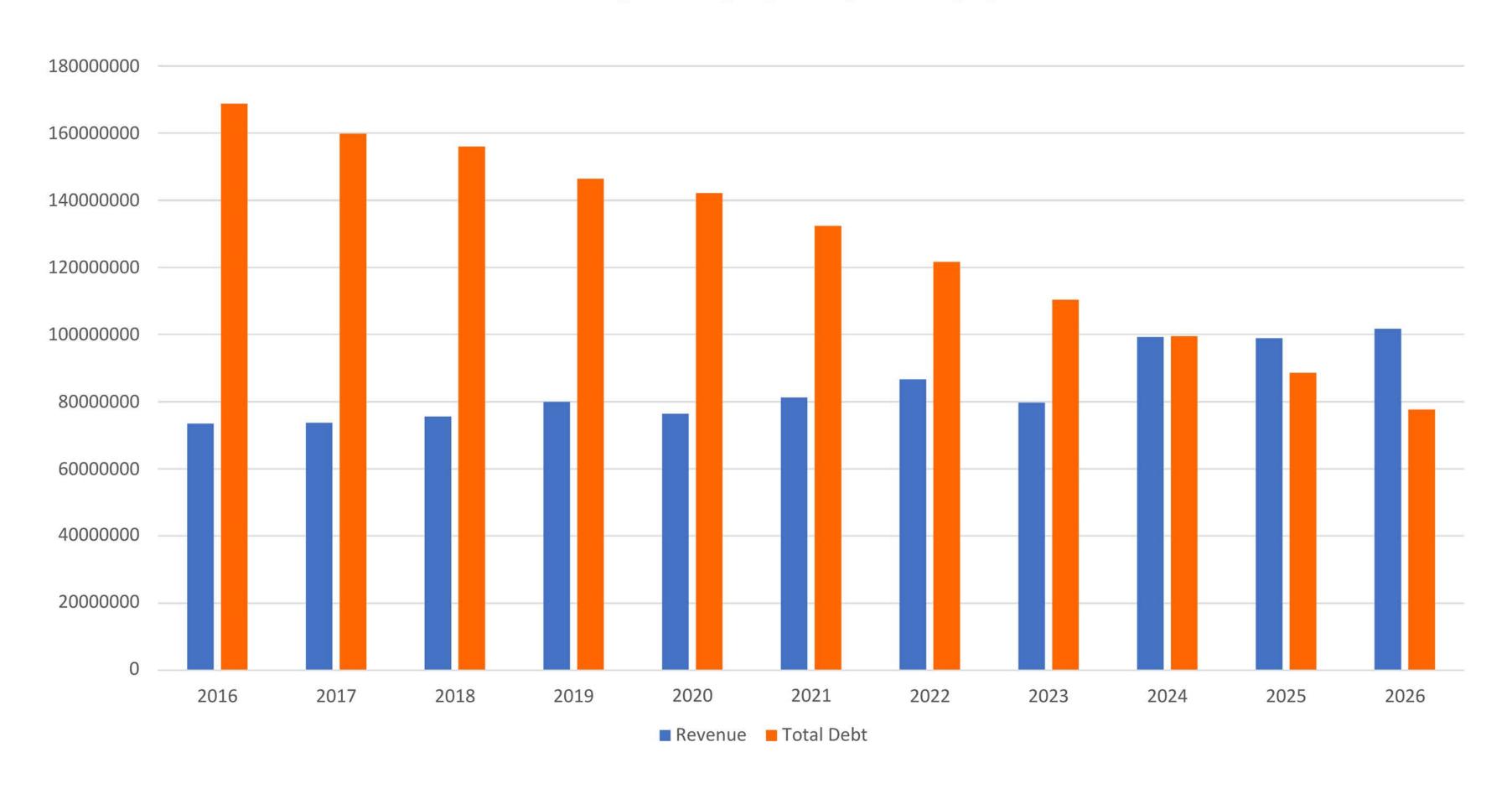
Annual Debt Service



Annual Debt Service



The Tide Turned



Pension Payments

<u>Police (347)</u>

Fire (222)

PMRS (714)

<u>Total</u>

2026 Total:

\$7,864,610

\$3,586,957

\$4,938,278

\$16,389,845

2025 Total:

\$7,869,539

\$3,662,763

\$4,801,629

\$16,333,931

2024 Total:

\$6,780,557

\$3,371,777

\$4,136,388

\$14,288,722

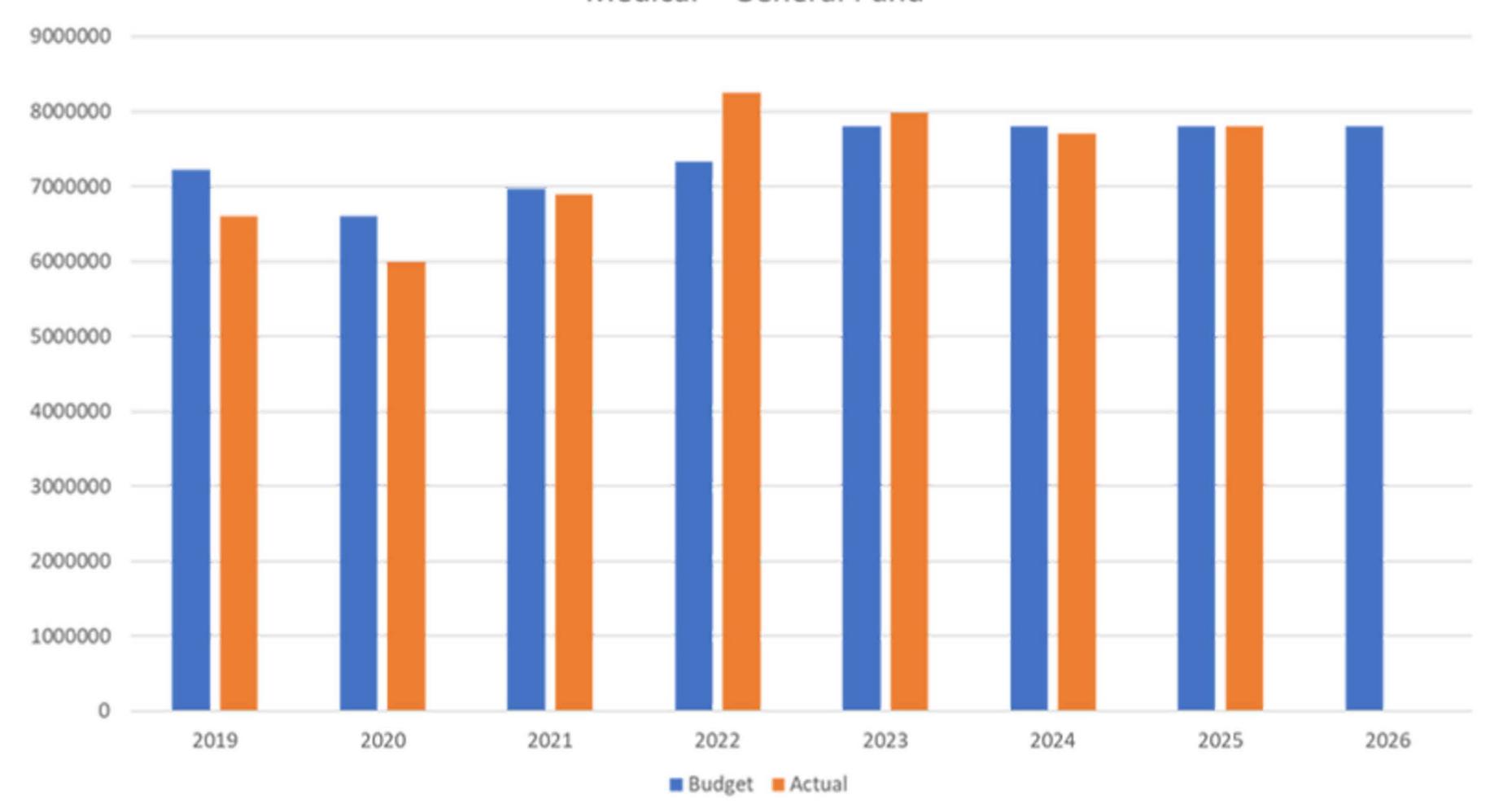


Pension Fund

- Three pension funds are 92% funded (this is good and unusual for cities).
- Pension payments increased dramatically for 2025 and 2026 due to the 2021-2022 market/portfolio performance (+15% 2021, -10% 2022).
- The 2023-2024 market/portfolio performance was much better (11% 2023, 9% 2024) which will help pension payments in 2027 and 2028.



Medical - General Fund





2026 Sustainable Expense Changes

- #4 Salary Increases \$1,526,979
- Reduction of lease payments/line items -\$310,000
 Significant New Sustainable Expenses: \$1,216,979

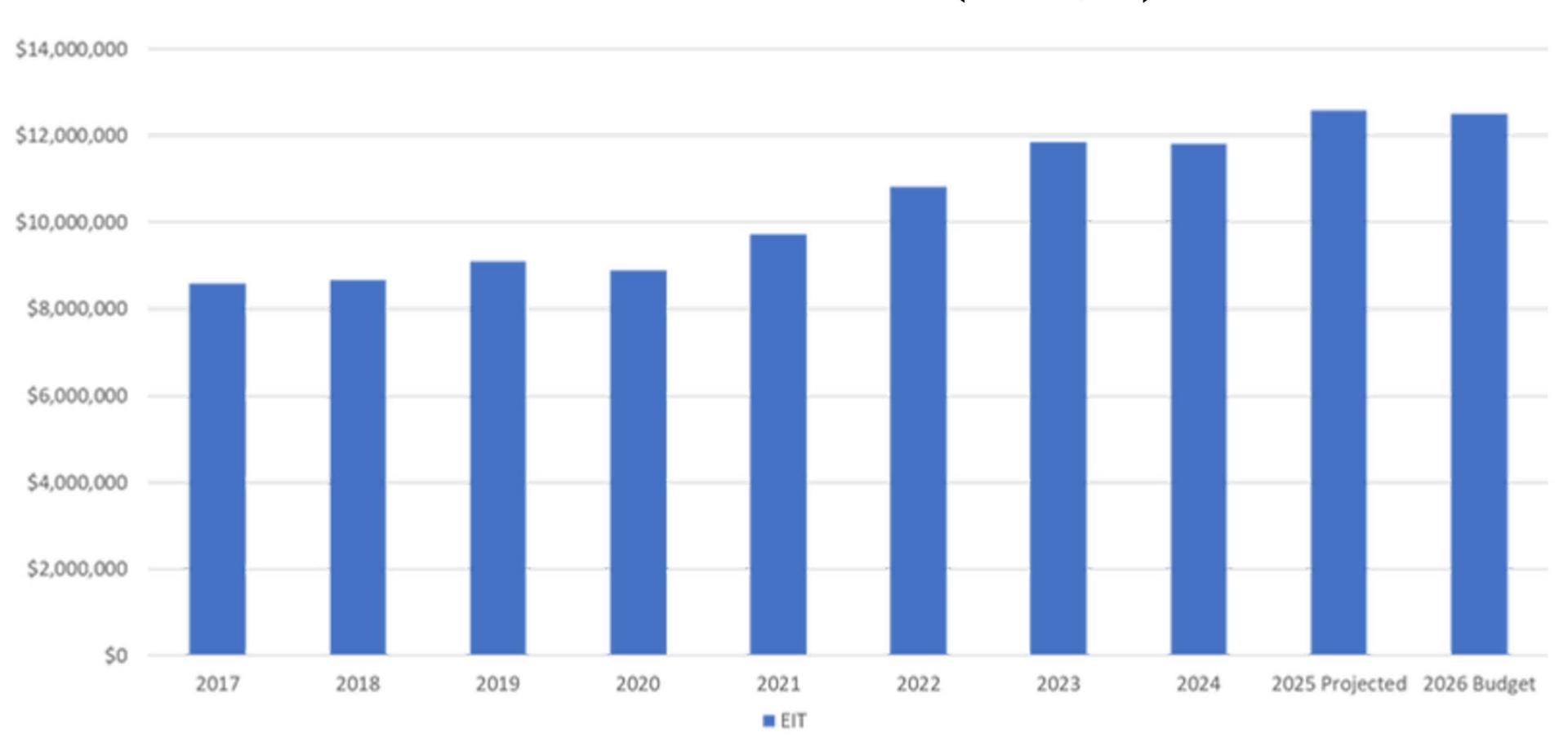


2026 Sustainable Revenue Picture

- Earned Income Tax Growth = \$600,000
- Natural Real Estate Tax Growth = \$444,636
- Act 42 (host fee) = \$1,500,000
- Assorted Business Development Revenue Growth = \$250,000
- EMS Revenue = \$300,000
- Code Inspection Revenue = \$200,000
- State Subsidy Pension = \$300,000
- ARPA Lost Revenue 2022-2025 = -\$2,000,000
- Interest Income = -\$350,000

Significant New Sustainable Revenues: \$1,244,636

Earned Income Tax (1.0%)



2026 Budget = Investing in Public Safety

- Police/Fire Salaries = 3% increase
- 2026 new vehicles budget = \$4.1 million
- 2020-2025 new vehicles purchased = \$6.9 million





A 6th & 7th New Apparatus for the Front Line Since 2020

2019

	<u>Year</u>	<u>Price</u>
L1	2009	\$ 749,776
L2	2016	\$1,198,725
E1	2013	\$ 521,615
E3	2000	\$ 224,986
E5	1998	\$ 589,182
E6	2009	\$ 447,016
E7	2000	\$ 224,986
E9	2002	\$ 238,431
Total		\$4,194,717

Average age = 13.1 years





2026

	<u>Year</u>	<u>Price</u>
L1	2026	\$2,545,000
L2	2016	\$1,198,725
E1	2024	\$1,300,000
E3	2020	\$ 800,000
E5	2020	\$1,089,000
E6	2020	\$ 783,000
E7	2026	\$1,230,000
E9	2022	\$ 850,000
Total		\$9,715,725

Average age = 5.7 years

68% of fleet replaced in last 5 years

2022

7 Patrol vehicles

Pick-up truck

Van

2 Harley-Davidsons

<u>2023</u>

6 Patrol vehicles

3 Pick-up trucks

Harley-Davidson

<u>2024</u>

4 Patrol vehicles

Van

Harley-Davidson

<u>2025</u>

8 Patrol vehicles

2 Inspector vehicles

2026

5 Patrol vehicles (+)



Reducing Firefighter Vacancy Time

2024: 15 new recruits sent to 2 acadmies

2025: 12 new recruits sent to 2 academies

2026: Proposed New Recruit Training Budget = \$300,000

(funds 15 more recruits)



- Before 2024, there had been only one recruiting class a year.
- Due to six months of training, retirements and vacancies can currently take 7-19 months to replace in a fire station.
- By adding a second class, that time has been reduced to 7-13 months.

Construction Permits

- Construction permits have increased substantially in the past five years.
- Budget proposal to add two employees to assist in handling increase in construction permit activity.
- Permit related fees have not been changed since 2004.

Year	Construction Permits Issued	Employees
2024	4,553	6
2023	3,876	6
2022	3,749	6
2021	3,427	6
2020	2,986	6

A quiet story of responsibility - The 27th pay

- Occurs once every 11 years for bi-weekly employers
- 26 paydays x 14 day intervals = 364 (not 365, or 366 in leap years)
- A biweekly City salary bill = \$2 million
- Since the last 27th pay in 2016, the City has been putting aside x amount of dollars every year to avoid a lumpsum problem in 2026.

Park Improvements Past 5 Years

- Memorial Pool 2021
- Rose Garden Phase I 2021
- Greenway Phase 5 2022
- Monocacy Way Phase I 2022
- Fairview Park 2023
- Saucon Park Improvements 2025
- Rose Garden Phase II 2025
- Friendship Park 2025
- Dutko Park 2026
- Monocacy Way Phase II 2026
- Greenway Completion 2026



Investing in Our Parks

- 2026 Budget and Non-utility capital improvement program establishes a \$10 million investment over the next 5 years.
- Final 40-in-10 parks plan will be presented in February 2026 with next set of new park projects.





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