## CITY OF BETHLEHEM

## INTER DEPARTMENTAL CORRESPONDENCE

## MEMORANDUM

TO: Robert Donchez - Mayor<br>Louise Kelchner - City Clerk<br>Members of City Council

## FROM: George Yasso <br> City Controller

## SUBJECT: Quarterly Report - Controller (October-December)

DATE: January 30, 2017

I am submitting for your review, a summary of the financial expenditures and contractual commitments made by the City of Bethlehem in the fourth quarter of 2016 along with the year to date totals.

Attachment \#1 provides for the cash expended and is broken down by the following categories:

- Checks Dispersed
- P-Card(s)
- General/Payroll Accounts (approximate)
- Other Checking Accounts

Total Cash Outlay (not including Escrow and Trustee Accounts) was \$33,839,098 (\$116,954,199 YTD) with $\$ 12,496,900$ ( $\$ 49,928,148$ YTD) going towards the total city payroll. Total 2016 payroll costs increased by approximately $\$ 1.04 \mathrm{M}$ with the majority for the $27^{\text {th }}$ pay and the remainder included annual raises, the year -end retirement incentive and payouts for unused vacation and sick time. Total 2016 nonpayroll expenses through the operating funds increased approximately $\$ 5 \mathrm{M}$ compared to 2015 ( $\$ 42 \mathrm{M}$ vs $\$ 37 \mathrm{M})$. The majority of this increase ( $\$ 4.8 \mathrm{M}$ ) was for Water \& Sewer Capital.

In addition to the financial information highlighting the cash that was paid out in the fourth quarter, there were approximately $\underline{149}(1,392$ YTD) Purchase Orders processed and $\underline{1,250}$ (5,140 YTD) general account checks sent out.

Attachment \#2 provides the quarterly statistics on individual Purchase Orders issued, Blanket Purchase Orders, along with confirming Purchase Order statistics. Attachment \#3 delineates the year to date statistics on purchase orders and confirming purchase orders.

We continue to attend Bethlehem Authority meetings, as well as most of the City Council and Council Committee meetings as appropriate. The Controller's office is also involved in the continuing CI Purchasing and Council Meetings and Safety Committee Meetings.

The Controller's office has a rotating seat on the Pension Board which meets the first Friday of every month. All board meetings to date have been attended. The Controller's office continues to discuss contracts and purchase orders of concern with the Solicitor's office and Administration.

## Memo-Mayor <br> Quarterly Report-Controller-(October-December 2016) <br> January 30, 2017

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Please review the list below of other activities:

|  | Qtr. \# |  | Qtr. \$ | YTD \# | YTD \$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Audited General Acct. Checks | 1,250 | \$ | 10,366,006 | 5,145 | \$ 41,862,955 |
| Purchasing Card Transactions | 999 |  | 194,018 | 2,976 | 601,614 |
| Other Acct. Checks \& Transactions (1) | 142 |  | 11,651,689 | 499 | 37,474,804 |
| Reviewed \& Audited Petty Cash |  |  |  |  |  |
| Reimbursements | 19 |  | 6,591 | 50 | 21,551 |
| Employee Mileage \& Expense | 29 |  | 7,109 | 120 | 27,536 |
| Reviewed \& approved Purchase |  |  |  |  |  |
| Orders (see attached) | 149 |  | 596,001 | 1,392 | 15,313,034 |
| Reviewed \& approved contracts/ |  |  |  |  |  |
| Agreements (outlined below) | 58 |  | 3,203,185 | 347 | 25,675,714 |
| Construction Contracts | 12 |  | 797,051 | 73 | 7,337,184 |
| Employment Related Contracts | 4 |  | 8,649 | 31 | 903,696 |
| Services \& Goods Contracts | 17 |  | 483,147 | 128 | 9,652,143 |
| Grants \& Revenue Agreements | 7 |  | 1,164,922 | 32 | 4,234,853 |
| Use Permits, Developer \& other |  |  |  |  |  |
| Agreements (2) | 18 |  | 749,417 | 83 | 3,547,838 |

(1) Adjusted for escrow transactions on city P-cards; adjusted year-to-date amount.
(2) Developer agreements may include amounts for letters of credit that may never be used (8 Total;
\$3,187,778 YTD).
NOTE: The quarterly and year-to-date (YTD) information may have variances from the previous reports due to voided or adjusted amounts. The year-to-date numbers have been reconciled.

- Input information for the PA Gaming website to project anticipated revenues and confirm actual quarterly receipts.
- Review with the departments any outstanding Miscellaneous Accounts Receivables (ongoing).
- Examined and reviewed situations regarding contracts and purchase orders needing additional investigation and follow-up.
- Responded to and resolved one call on the Controller's hotline (YTD 25).
- Our office continues to meet with the Purchasing and Legal Departments to develop a more documented and streamlined process for purchase orders and contracts. Guidelines and clarification for future Capital purchases were developed this quarter.

Specific detailed back-up on the information provided is available upon request.
If you have any questions, please feel free to contact Gene Auman or myself in the Controller's Office at extension 7120.

Cc: David Brong, Business Administrator
Mark Sivak, Director of Budget \& Finance
Linnea Lazarchak, Financial Services Director
Blake Kleintop, IS Website Manager
Controller's 4th quarter 2016 report attachments xls

|  | \# of chks/ transactions | Dollar <br> Amount |  | General |  | 911 | Golf |  | Liquid Fuels |  | Water |  | Sewer | Water Capital | Sewer Capital |  | NUCI - Non Utility Capital | Total |  | TD TOTAL ** |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4th Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Check Summary | 1,250 | \$ 10,366,006 | \$ | 4,532,853 | \$ | 131,196 | \$ 36,082 |  | 293,712 | \$ | \$ 429,738 | \$ | 749,492 | \$ 1,279,562 | \$ 1,940,859 |  | 972,513 | \$10,366,006 | \$ | 41,862,955 |
| P-Card Summary | 997 | \$ 193,936 | \$ | 147,276 | \$ | 2,308 | \$ 5,991 | \$ | 2,552 | \$ | \$ 27,386 | \$ | 8,182 | \$ | \$ | \$ | 240 | \$ 193,936 | \$ | 600,952 |
| TOTAL | 2,247 | \$ 10,559,942 | \$ | 4,680,129 | \$ | 133,504 | \$ 42,073 |  | 296,265 | \$ | \$ 457,124 | \$ | 757,674 | \$ 1,279,562 | \$ 1,940,859 |  | 972,753 | \$10,559,942 | \$ | 42,463,907 |
| Y-T-D TOTAL | 8,105 | 42,463,907 |  | 18,301,763 |  | 485,978 | 325,345 |  | ,108,897 |  | 2,065,441 |  | 3,278,351 | 2,712,792 | 10,135,660 |  | 4,049,680 | \$42,463,907 |  |  |
| Payroll accounts (inc. tax payments) |  |  | \$ | 10,020,149 | \$ | 348,786 | \$ 132,058 | \$ | 18,487 |  | \$ 1,050,930 | \$ | 926,490 |  |  |  |  | \$12,496,900 | \$ | 49,928,148 |
| Payroll and general account sub-total for QTR |  |  | \$ | 14,700,278 | \$ | 482,289 | \$ 174,130 |  | 314,752 |  | \$ 1,856,839 |  | 3,083,879 | \$ 1,279,562 | \$ 1,940,859 | \$ | 972,753 | \$23,056,841 | \$ | 92,392,056 |
| Other accounts (Sub-Total below) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$10,782,256 | \$ | 24,562,143 |
| TOTAL CASH OUTLAY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$33,839,098 | \$ | 116,954,199 |



(1) Non Utility Capital items and grants are included under the individual Dept/ Bureau
(2) These departments are not broken down further into individual bureaus
(3) These represent original Purchase Orders and no change orders which may increase total encumbered funds and are not actual expenses paid
(4) Two confirming amounts were contracts that were not signed/encumbered when services/goods were provided $(\$ 8,200)$

| End of Quarter Statistics on PO's Issued January - December 2016 |  |  |  |  |  |  |  |  |  |  |  |  |  | Attachment \# 3 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dept <br> (1) | Bureau | Blanket \$ per Quarter |  | Regular \$ per Quarter |  | Total \$ per Quarter (3) |  | \$ \% | \# Blanket | \# Regular | \# Total | \# \% | Confim \# | Confim \$ |  | $\begin{gathered} \% \\ \text { Confim \$ } \end{gathered}$ | \% | Confim \# |  |
| Elected Officials |  | \$ | 7,619.65 | \$ | 6,713.78 | \$ | 14,333.43 | 0.1\% | 2 | 8 | 10 | 0.7\% | 1 | \$ | 87.50 | 0.6\% |  | 10.0\% |  |
|  | City Council | \$ | 7,619.65 | \$ | 586.50 | \$ | 8,206.15 |  | 2 | 2 | 4 |  | 1 | \$ | 87.50 | 1.1\% |  | 25.0\% |  |
|  | Mayor | \$ | - | \$ | - | \$ | - |  | 0 | 0 | 0 |  | 0 | \$ | - |  |  |  |  |
|  | Controller | \$ | - | \$ | - | \$ | - |  | 0 | 0 | 0 |  | 0 | \$ | - |  |  |  |  |
|  | Legal | \$ | - | \$ | 6,127.28 | \$ | 6,127.28 |  | 0 | 6 | 6 |  | 0 | \$ | - |  |  |  |  |
| Adminstration |  | \$ | 2,828,984.48 |  | 1,761,790.30 | \$ | 4,590,774.78 | 30.0\% | 21 | 168 | 189 | 13.6\% | 40 | \$ | 290,688.42 | 6.3\% |  | 21.2\% |  |
|  | Admin. | \$ | 2,478,934.00 | \$ | 457,030.35 | \$ | 2,935,964.35 |  | 8 | 28 | 36 |  | 17 | \$ | 124,532.00 | 4.2\% |  | 47.2\% | (4) |
|  | Infor.Srvs | \$ | 234,500.00 | \$ | 359,138.55 | \$ | 593,638.55 |  | 5 | 51 | 56 |  | 11 | \$ | 113,982.00 | 19.2\% |  | 19.6\% |  |
|  | Financial Srvs | \$ | - | \$ | 49,229.51 | \$ | 49,229.51 |  | 0 | 8 | 8 |  | 1 | \$ | 596.88 | 1.2\% |  | 12.5\% |  |
|  | Purchasing | \$ | 35,050.48 | \$ | 828,067.11 | \$ | 863,117.59 |  | 4 | 67 | 71 |  | 2 | \$ | 18,784.70 | 2.2\% |  | 2.8\% |  |
|  | Tax | \$ | 60,000.00 | \$ | - | \$ | 60,000.00 |  | 1 | 0 | 1 |  | 1 | \$ | 20,408.84 | 34.0\% |  | 100.0\% | (3) |
|  | Human Res. | \$ | 20,500.00 | \$ | 68,324.78 | \$ | 88,824.78 |  | 3 | 14 | 17 |  | 8 | \$ | 12,384.00 | 13.9\% |  | 47.1\% |  |
| Comm. \& Econ. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dev. |  | \$ | 1,533,335.63 | \$ | 141,527.93 | \$ | 1,674,863.56 | 10.9\% | 52 | 54 | 106 | 7.6\% | 37 | \$ | 60,432.64 | 3.6\% |  | 34.9\% |  |
|  | Comm. Dev. | \$ | 217,218.11 | \$ | 14,013.99 | \$ | 231,232.10 |  | 10 | 12 | 22 |  | 10 | \$ | 24,596.17 | 10.6\% |  | 45.5\% | (4) |
|  | Health | \$ | 27,400.00 | \$ | 23,565.84 | \$ | 50,965.84 |  | 13 | 22 | 35 |  | 14 | \$ | 16,390.46 | 32.2\% |  | 40.0\% |  |
|  | Code Enforce | \$ | 17,500.00 | \$ | - | \$ | 17,500.00 |  | 3 | 0 | 3 |  | 0 | \$ | - | 0.0\% |  | 0.0\% |  |
|  | Plan \& Zoning | \$ | 49,050.00 | \$ | 4,515.10 | \$ | 53,565.10 |  | 9 | 12 | 21 |  | 7 | \$ | 8,482.10 | 15.8\% |  | 33.3\% | 4) |
|  | Recycling | \$ | 1,222,167.52 | \$ | 99,433.00 | \$ | 1,321,600.52 |  | 17 | 8 | 25 |  | 6 | \$ | 10,963.91 | 0.8\% |  | 24.0\% |  |
| Parks \& Public |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property |  | \$ | 337,757.01 | \$ | 757,927.03 | \$ | 1,095,684.04 | 7.2\% | 92 | 201 | 293 | 21.0\% | 55 | \$ | 90,345.47 | 8.2\% |  | 18.8\% |  |
|  | P\&P Admin | \$ | 22,951.43 | \$ | 587,242.80 | \$ | 610,194.23 |  | 7 | 91 | 98 |  | 5 | \$ | 8,700.53 | 1.4\% |  | 5.1\% |  |
|  | P\&P Bldg. Maint. | \$ | 81,069.54 | \$ | 59,141.99 | \$ | 140,211.53 |  | 32 | 52 | 84 |  | 22 | \$ | 22,012.73 | 15.7\% |  | 26.2\% |  |
|  | Recreation | \$ | 42,414.00 | \$ | 53,126.23 | \$ | 95,540.23 |  | 8 | 29 | 37 |  | 8 | \$ | 10,525.52 | 11.0\% |  | 21.6\% |  |
|  | Parks Maint. | \$ | 34,499.92 | \$ | 24,001.31 | \$ | 58,501.23 |  | 9 | 14 | 23 |  | 3 | \$ | 3,094.56 | 5.3\% |  | 13.0\% |  |
|  | Golf Fund | \$ | 156,822.12 | \$ | 34,414.70 | \$ | 191,236.82 |  | 36 | 15 | 51 |  | 17 | \$ | 46,012.13 | 24.1\% |  | 33.3\% |  |
| Public Works |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) |  | \$ | 2,543,032.04 | \$ | 738,006.12 | \$ | 3,281,038.16 | 21.4\% | 161 | 92 | 253 | 18.2\% | 62 | \$ | 282,580.94 | 8.6\% |  | 24.5\% |  |
|  | Public Works | \$ | 945,514.25 | \$ | 712,247.20 | \$ | 1,657,761.45 |  | 64 | 81 | 145 |  | 38 | \$ | 234,427.14 | 14.1\% |  | 26.2\% |  |
|  | Mech Maint. | \$ | 1,597,517.79 | \$ | 25,758.92 | \$ | 1,623,276.71 |  | 97 | 11 | 108 |  | 24 | \$ | 48,153.80 | 3.0\% |  | 22.2\% | (4) |
| Police Dept (inc |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 911) (2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Police | \$ | 174,894.00 | \$ | 559,666.40 | \$ | 734,560.40 | 4.8\% | 16 | 108 | 124 | 8.9\% | 16 | \$ | 117,406.49 | 16.0\% |  | 12.9\% |  |
| Fire Dept |  | \$ | 140,268.00 | \$ | 236,451.52 | \$ | 376,719.52 | 2.5\% | 13 | 49 | 62 | 4.5\% | 10 | \$ | 28,791.27 | 7.6\% |  | 16.1\% |  |
|  | Fire | \$ | 81,100.00 | \$ | 105,726.75 | \$ | 186,826.75 |  | 6 | 32 | 38 |  | 6 | \$ | 23,208.81 | 12.4\% |  | 15.8\% |  |
|  | EMS | \$ | 59,168.00 | \$ | 130,724.77 | \$ | 189,892.77 |  | 7 | 17 | 24 |  | 4 | \$ | 5,582.46 | 2.9\% |  | 16.7\% |  |
| Water Fund (2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Water | \$ | 1,285,590.14 |  | 1,355,967.02 | \$ | 2,641,557.16 | 17.3\% | 51 | 201 | 252 | 18.1\% | 11 | \$ | 168,700.19 | 6.4\% |  | 4.4\% | (4) |
| Sewer Fund (2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Wastewater | \$ | 744,660.00 | \$ | 158,842.56 | \$ | 903,502.56 | 5.9\% | 79 | 24 | 103 | 7.4\% | 10 | \$ | 64,780.90 | 7.2\% |  | 9.7\% |  |
| TOTAL |  | \$ | 9,596,140.95 |  | 5,716,892.66 | \$ | 15,313,033.61 | 100\% | 487 | 905 | 1,392 | 100\% | 242 | \$ | 1,103,813.82 | 7.2\% |  | 17.4\% |  |
|  |  |  | 62.7\% |  | 37.3\% |  |  | 100\% | 35.0\% | 65.0\% |  | 100\% | 17.4\% |  | 7.2\% |  |  |  |  |

(1) Non Utility Capital items and grants are included under the individual Dept/ Bureau
(2) These departments are not broken down further into individual bureaus
(3) These represent original Purchase Orders and no change orders which may increase total encumbered funds and are not actual expenses paid
(4) Seven confirming amounts were contracts that were not signed/encumbered when services/goods were provided $(\$ 231,333)$

