## CITY OF BETHLEHEM

## INTER DEPARTMENTAL CORRESPONDENCE

## MEMORANDUM

## TO: Robert Donchez- Mayor <br> Louise Kelchner-City Clerk <br> Members of City Council

FROM: George Yasso
City Controller
SUBJECT: Quarterly Report- Controller (July-September 2016)
DATE: October 28, 2016

I am submitting for your review, a summary of the financial expenditures and contractual commitments made by the City of Bethlehem in the third quarter of 2016 along with the year to date totals.

Attachment \#1 provides for the cash expended and is broken down by the following categories:
o Checks Dispersed
0 P-Card(s)
o General/Payroll Accounts (approximate)
o Other Checking Accounts
Total Cash Outlay was $\$ 27,850,425$ ( $\$ 83,115,101$ YTD) with $\$ 12,513,313$ ( $\$ 37,431,249$ YTD) going towards the total city payroll.

In addition to the financial information highlighting the cash that was paid out in the third quarter, there were approximately $\underline{227}$ (1,243 YTD) Purchase Orders processed and 1,347 (3,895 YTD) general account checks sent out.

Attachment \#2 provides the quarterly statistics on individual Purchase Orders issued, Blanket Purchase Orders, along with confirming Purchase Order statistics. Attachment \#3 delineates the year to date statistics on purchase orders and confirming purchase orders.

We continue to attend Bethlehem Authority meetings, as well as most of the City Council and Council Committee meetings as appropriate.. The Controller's office is also involved in the continuing CI Purchasing and Council Meetings and Safety Committee Meetings.

The Controller's office has a rotating seat on the Pension Board which meets the first Friday of every month. All board meetings to date have been attended. The Controller's office continues to discuss contracts and purchase orders of concern with the Solicitor's office and Administration.

Memo-Mayor
Quarterly Report-Controller-(July-September 2016)
October 28, 2016

Please review the list below of other activities:

|  | Qtr. \# |  | Qtr. \$ | YTD \# |  | YTD \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Audited General Acct. Checks | 1,347 | \$ | 567,037 | 3,895 | \$ | 31,496,949 |
| Purchasing Card Transactions | 561 |  | 107,129 | 1,977 |  | 407,596 |
| Other Acct. Checks \& Transactions (1) | 107 |  | 9,488,676 | 348 |  | 25,823,115 |
| Reviewed \& Audited Petty Cash |  |  |  |  |  |  |
| Reimbursements | 13 |  | 4,914 | 40 |  | 14,960 |
| Employee Mileage \& Expense | 17 |  | 3,000 | 91 |  | 20,427 |
| Reviewed \& approved Purchase |  |  |  |  |  |  |
| Orders (see attached) | 227 |  | 1,572,905 | 1,243 |  | 15,017,033 |
| Reviewed \& approved contracts/ |  |  |  |  |  |  |
| Agreements (outlined below) (2) | 87 |  | 4,635,565 | 289 |  | 22,472,528 |
| Construction Contracts | 18 |  | 580,176 | 60 |  | 5,668,774 |
| Employment Related Contracts | 5 |  | 27,628 | 25 |  | 895,048 |
| Services \& Goods Contracts | 36 |  | 1,131,467 | 112 |  | 10,040,356 |
| Grants \& Revenue Agreements | 12 |  | 1,146,223 | 25 |  | 3,069,930 |
| Use Permits, Developer \& other |  |  |  |  |  |  |
| Agreements (3) | 16 |  | 1,750,069 | 67 |  | 2,798,421 |

(1) Adjusted for escrow transactions on city P-cards; adjusted year-to-date amount.
(2) Three contracts/agreements included above this quarter were not executed due to our office requesting additional information. Two were voided $(\$ 1,500)$ and one continues to be held $(\$ 100,000)$.
(3) Developer agreements may include amounts for letters of credit that may not be used (\$2,556,251 YTD).

NOTE: The quarterly and year-to-date (YTD) information may have variances from the previous reports due to voided or adjusted amounts. The year-to-date numbers have been reconciled.
o Input information for the PA Gaming website to project anticipated revenues and confirm actual quarterly receipts.
o Review with the departments any outstanding Miscellaneous Accounts Receivables (ongoing).
o Examined and reviewed situations regarding contracts and purchase orders needing additional investigation and follow-up.
o Responded to and resolved twelve calls on the Controller's hotline.
o Our office continues to meet with the Purchasing and Legal Departments to develop a more documented and streamlined process for purchase orders and contracts.

Specific detailed back-up on the information provided is available upon request.
If you have any questions, please feel free to contact Gene Auman or myself in the Controller's Office at extension 7120.

Cc: David Brong, Business Administrator
Mark Sivak, Director of Budget \& Finance
Linnea Lazarchak, Financial Services Director
Blake Kleintop, IS Website Manager
Controller's $3^{\text {rd }}$ quarter 2016 report attachments xls


| Other Checking Accounts | \# QTD |  | \$ QTD | \# YTD | \$ YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated Cash | 22 | \$ | 1,313,348 | 64 | \$ 4,309,976 |  |
| Capital Account | 0 | \$ | - | 0 | \$ |  |
| Medical Benefits | 25 | \$ | 2,962,250 | 72 | \$ 8,917,101 | ncludes 13 direct transfers per quarter for Capital Blue Cross |
| Water \& Sewer | 1 | \$ | 387,348 | 3 | \$ 552,810 |  |
| SUB-TOTAL | 48 | \$ | 4,662,946 | 139 | \$ 13,779,887 |  |
| City Trustee Acc't | 0 | \$ | - | 0 | \$ |  |
| Escrow** | 59 | \$ | 4,825,730 | 218 | \$ 12,043,228 | ncludes 9 P-Card payments not included above (\$580) |
| SUB-TOTAL | 59 | \$ | 4,825,730 | 218 | \$ 12,043,228 | These accounts are for holding other's cash and internal transfers |
| TOTAL | 107 | \$ | 9,488,676 | 357 | \$ 25,823,115 |  |
| 2015 \& prior years |  |  |  |  |  |  |
| costs paid in 2016 | \# YTD |  | \$ YTD | \# YTD | \$ YTD |  |
| Checks | 21 | \$ | 393,689 | 349 | \$ 5,928,101 |  |
| P-Cards | 0 | \$ | - | 121 | \$ 32,669 |  |
|  | 21 | \$ | 393,689 | 470 | \$ 5,960,770 | 18.7\% |
| * These amounts includes all invoices/services prior to 1/1/16 for all departments and funds |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| ** Includes previous | uarterly a | d | ments |  |  |  |


|  |  | End of Quarter Blanket \$ per Quarter |  |  | istics on PO's |  | ed July - Se | 2016 | \# Blanket | \# <br> Regular | \# Total | \# \% | Confim \# | Confim \$ | Attachment \# 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dept (1) | Bureau |  |  | Regular \$ per Quarter |  | Total \$ per Quarter (3) |  | \$ \% |  |  |  |  |  |  | \% Confim \$ | \% Confim \# |
| Elected Officials |  | \$ | Quar | \$ | 350.00 | \$ | 350.00 | 0.0\% | 0 | 2 | 2 | 0.9\% | 0 | \$0.00 | 0.0\% | 0.0\% |
|  | City Council | \$ | - | \$ | - | \$ | - |  | 0 | 0 | 0 |  |  |  |  |  |
|  | Mayor | \$ | - | \$ | - | \$ | - |  | 0 | 0 | 0 |  |  |  |  |  |
|  | Controller | \$ | - | \$ | - | \$ | - |  | 0 | 0 | 0 |  |  |  |  |  |
|  | Legal | \$ | - | \$ | 350.00 | \$ | 350.00 |  | 0 | 2 | 2 |  |  |  |  |  |
| Adminstration |  | \$ | 5,000.00 | \$ | 346,008.02 | \$ | 351,008.02 | 22.3\% | 1 | 32 | 33 | 14.5\% | 7 | \$49,998.74 | 14.2\% | 21.2\% |
|  | Administration | \$ | 5,000.00 | \$ | 201,829.90 | \$ | 206,829.90 |  | 1 | 8 | 9 |  | 3 | \$8,913.50 | 4.3\% | 33.3\% |
|  | Information Srvs | \$ | - | \$ | 68,689.34 | \$ | 68,689.34 |  | 0 | 10 | 10 |  |  |  |  |  |
|  | Financial Srvs | \$ | - | \$ | 21,244.48 | \$ | 21,244.48 |  | 0 | 3 | 3 |  |  |  |  |  |
|  | Purchasing | \$ | - | \$ | 33,309.52 | \$ | 33,309.52 |  | 0 | 7 | 7 |  | 1 | \$18,026.40 | 54.1\% | 14.3\% |
|  | Tax | \$ | - | \$ | - | \$ | - |  | 0 | 0 | 0 |  | 1 | \$20,408.84 |  | (3) |
|  | Human Res. | \$ | - | \$ | 20,934.78 | \$ | 20,934.78 |  | 0 | 4 | 4 |  | 2 | \$2,650.00 | 12.7\% | 50.0\% |
| Comm. \& Econ. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dev. |  | \$ | 800.00 | \$ | 10,888.64 | \$ | 11,688.64 | 0.7\% | 2 | 17 | 19 | 8.4\% | 9 | \$5,873.80 | 50.3\% | 47.4\% |
|  | Comm. Dev. | \$ | 500.00 | \$ | 7,544.64 | \$ | 8,044.64 |  | 1 | 7 | 8 |  | 5 | \$3,184.84 | 39.6\% | 62.5\% |
|  | Health | \$ | 300.00 | \$ | 1,134.00 | \$ | 1,434.00 |  | 1 | 5 | 6 |  | 2 | \$718.96 | 50.1\% | 33.3\% |
|  | Code Enforcemnt | \$ |  | \$ | - | \$ | - |  | 0 | 0 | 0 |  |  |  |  |  |
|  | Planning \& Zoning | \$ | - | \$ | 2,210.00 | \$ | 2,210.00 |  | 0 | 5 | 5 |  | 2 | \$1,970.00 | 89.1\% | 40.0\% |
|  | Recycling | \$ | - | \$ | - | \$ | - |  | 0 | 0 | 0 |  |  |  |  |  |
| Parks \& Public |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property |  | \$ | 5,000.00 | \$ | 279,962.59 | \$ | 284,962.59 | 18.1\% | 4 | 37 | 41 | 18.1\% | 17 | \$37,628.65 | 13.2\% | 41.5\% |
|  | P\&P Admin | \$ | 1,500.00 | \$ | 261,141.81 | \$ | 262,641.81 |  | 2 | 16 | 18 |  | 1 | \$2,992.49 | 1.1\% | 5.6\% |
|  | P\&P Bldg. Maint. | \$ | - | \$ | 10,651.04 | \$ | 10,651.04 |  | 0 | 11 | 11 |  | 8 | \$5,375.12 | 50.5\% | 72.7\% |
|  | Recreation | \$ | - | \$ | 3,482.74 | \$ | 3,482.74 |  | 0 | 5 | 5 |  | 3 | \$3,391.00 | 97.4\% | 60.0\% |
|  | Parks Maint. | \$ | - | \$ | 1,400.00 | \$ | 1,400.00 |  | 0 | 2 | 2 |  | 1 | \$650.00 | 46.4\% | 50.0\% |
|  | Golf Fund | \$ | 3,500.00 | \$ | 3,287.00 | \$ | 6,787.00 |  | 2 | 3 | 5 |  | 4 | \$25,220.04 | 371.6\% | 80.0\% |
| Public Works |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) |  | \$ | 117,100.00 | \$ | 282,898.85 | \$ | 399,998.85 | 25.4\% | 3 | 21 | 24 | 10.6\% | 11 | \$15,262.36 | 3.8\% | 45.8\% |
|  | Public Works | \$ | 114,100.00 | \$ | 282,297.95 | \$ | 396,397.95 |  | 2 | 20 | 22 |  | 8 | \$8,432.28 | 2.1\% | 36.4\% |
|  | Mechanical Maint. | \$ | 3,000.00 | \$ | 600.90 | \$ | 3,600.90 |  | 1 | 1 | 2 |  | 3 | \$6,830.08 | 189.7\% | 150.0\% |
| Police Dept (inc 911) (2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Police | \$ | - | \$ | 205,203.87 | \$ | 205,203.87 | 13.0\% | 0 | 41 | 41 | 18.1\% | 2 | \$3,030.00 | 1.5\% | 4.9\% |
| Fire Department |  | \$ | - | \$ | 92,937.38 | \$ | 92,937.38 | 5.9\% | 0 | 12 | 12 | 5.3\% | 4 | \$ 21,965.06 | 23.6\% | 33.3\% |
|  | Fire | \$ | - | \$ | 30,099.13 | \$ | 30,099.13 |  | 0 | 8 | 8 |  | 2 | \$ 18,450.00 | 61.3\% | 25.0\% |
|  | EMS | \$ | - | \$ | 62,838.25 | \$ | 62,838.25 |  | 0 | 4 | 4 |  | 2 | \$ 3,515.06 | 5.6\% | 50.0\% |
| Water Fund (2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Water | \$ | - | \$ | 213,725.35 | \$ | 213,725.35 | 13.6\% | 0 | 48 | 48 | 21.1\% | 4 | \$16,654.38 | 7.8\% | 8.3\% (4) |
| Sewer Fund (2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Wastewater | \$ | 6,500.00 | \$ | 6,530.00 | \$ | 13,030.00 | 0.8\% | 5 | 2 | 7 | 3.1\% | 3 | \$2,454.00 | 18.8\% | 42.9\% |
| TOTAL |  | \$ | 134,400.00 | \$ | 1,438,504.70 | \$ | 1,572,904.70 | 100\% | 15 | 212 | 227 | 100.0\% | 57 | \$152,866.99 | 9.7\% | 25.1\% |
|  |  |  | 8.5\% |  | 91.5\% |  |  | 100.0\% | 6.6\% | 93.4\% |  | 100.0\% | 25.1\% | 9.7\% |  |  |
| (1) Non Utility Capital items and grants are included under the individual Dept/ Bureau |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) These departments are not broken down further into individual bureaus |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (3) These represent original Purchase Orders and no change orders which may increase total encumbered funds and are not actual expenses paid |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  | End of Quarter Blanket \$ per Quarter |  | tistics on PO's |  | sued January | Septemb | ber 2016 | \# Regular |  | \# \% | Confim <br> \# | Confim \$ |  | Attachment \# 3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dept (1) | Bureau |  | Regular \$ per Quarter |  | Total \$ per Quarter (3) |  | \$ \% | \# Blanket |  |  |  |  |  |  | \% <br> Confim \$ | \% <br> Confim \# |
| Elected |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Officials |  | \$ 7,619.65 | \$ | 936.50 | \$ | 8,556.15 | 0.1\% | 2 | 4 | 6 | 0.5\% | 1 | \$ | 87.50 | 1.0\% | 16.7\% |
|  | City Council | \$ 7,619.65 | \$ | 586.50 | \$ | 8,206.15 |  | 2 | 2 | 4 |  | 1 | \$ | 87.50 | 1.1\% | 25.0\% |
|  | Mayor | \$ | \$ | - | \$ | - |  | 0 | 0 | 0 |  | 0 | \$ | - |  |  |
|  | Controller | \$ | \$ | - | \$ | - |  | 0 | 0 | 0 |  | 0 | \$ | - |  |  |
|  | Legal | \$ | \$ | 350.00 | \$ | 350.00 |  | 0 | 2 | 2 |  | 0 | \$ | - |  |  |
| Adminstration |  | \$ 2,828,984.48 | \$ | 1,727,375.14 | \$ | 4,556,359.62 | 31.0\% | 21 | 150 | 171 | 13.8\% | 33 |  | 276,686.12 | 6.1\% | 19.3\% |
|  | Administration | \$ 2,478,934.00 | \$ | 454,388.90 | \$ | 2,933,322.90 |  | 8 | 25 | 33 |  | 14 |  | 115,899.70 | 4.0\% | 42.4\% (4) |
|  | Information Srvs | \$ 234,500.00 | \$ | 335,497.00 | \$ | 569,997.00 |  | 5 | 41 | 46 |  | 7 |  | 108,612.00 | 19.1\% | 15.2\% |
|  | Financial Srvs | \$ | \$ | 49,229.51 | \$ | 49,229.51 |  | 0 | 8 | 8 |  | 1 | \$ | 596.88 | 1.2\% | 12.5\% |
|  | Purchasing | \$ 35,050.48 | \$ | 820,457.95 | \$ | 855,508.43 |  | 4 | 64 | 68 |  | 2 |  | 18,784.70 | 2.2\% | 2.9\% |
|  | Tax | \$ 60,000.00 | \$ | - | \$ | 60,000.00 |  | 1 | 0 | 1 |  | 1 |  | 20,408.84 | 34.0\% | 100.0\% (3) |
|  | Human Res. | \$ 20,500.00 | \$ | 67,801.78 | \$ | 88,301.78 |  | 3 | 12 | 15 |  | 8 |  | 12,384.00 | 14.0\% | 53.3\% |
| Comm. \& Econ. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dev. |  | \$ 1,533,335.63 | \$ | 32,504.93 | \$ | 1,565,840.56 | 10.6\% | 52 | 42 | 94 | 7.6\% | 22 | \$ | 25,436.73 | 1.6\% | 23.4\% |
|  | Comm. Dev. | \$ 217,218.11 | \$ | 8,533.99 | \$ | 225,752.10 |  | 10 | 10 | 20 |  | 7 |  | 3,943.99 | 1.7\% | 35.0\% |
|  | Health | \$ 27,400.00 | \$ | 13,330.84 | \$ | 40,730.84 |  | 13 | 17 | 30 |  | 9 |  | 12,610.68 | 31.0\% | 30.0\% |
|  | Code Enforcemnt | \$ 17,500.00 | \$ | - | \$ | 17,500.00 |  | 3 | 0 | 3 |  | 0 | \$ | , |  |  |
|  | Planning \& Zoning | \$ 49,050.00 | \$ | 4,440.10 | \$ | 53,490.10 |  | 9 | 11 | 20 |  | 5 |  | 8,282.10 | 15.5\% | 25.0\% (4) |
|  | Recycling | \$ 1,222,167.52 | \$ | 6,200.00 | \$ | 1,228,367.52 |  | 17 | 4 | 21 |  | 1 | \$ | 599.96 | 0.0\% | 4.8\% |
|  | Housing Inspec. | \$ | \$ | - | \$ | - |  | 0 | 0 | 0 |  | 0 | \$ | - |  |  |
| Parks \& Public |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property |  | \$ 337,757.01 | \$ | 617,832.69 | \$ | 955,589.70 | 6.5\% | 92 | 158 | 250 | 20.1\% | 40 |  | 69,834.61 | 7.3\% | 16.0\% |
|  | P\&P Admin | \$ 22,951.43 | \$ | 479,539.88 | \$ | 502,491.31 |  | 7 | 70 | 77 |  | 4 |  | 6,120.19 | 1.2\% | 5.2\% |
|  | P\&P Bldg. Maint. | \$ 81,069.54 | \$ | 39,916.42 | \$ | 120,985.96 |  | 32 | 39 | 71 |  | 17 |  | 15,328.93 | 12.7\% | 23.9\% |
|  | Recreation | \$ 42,414.00 | \$ | 48,003.23 | \$ | 90,417.23 |  | 8 | 25 | 33 |  | 6 |  | 6,471.72 | 7.2\% | 18.2\% |
|  | Parks Maint. | \$ 34,499.92 | \$ | 21,401.31 | \$ | 55,901.23 |  | 9 | 13 | 22 |  | 3 |  | 3,094.56 | 5.5\% | 13.6\% |
|  | Golf Fund | \$ 156,822.12 | \$ | 28,971.85 | \$ | 185,793.97 |  | 36 | 11 | 47 |  | 10 |  | 38,819.21 | 20.9\% | 21.3\% |
| Public Works |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) |  | \$ 2,541,688.29 | \$ | 639,297.22 | \$ | 3,180,985.51 | 21.6\% | 160 | 74 | 234 | 18.8\% | 42 |  | 235,235.35 | 7.4\% | 17.9\% |
|  | Public Works | \$ 944,170.50 | \$ | 626,728.30 | \$ | 1,570,898.80 |  | 63 | 64 | 127 |  | 31 |  | 217,247.87 | 13.8\% | 24.4\% |
|  | Mechanical Maint. | \$ 1,597,517.79 | \$ | 12,568.92 | \$ | 1,610,086.71 |  | 97 | 10 | 107 |  | 11 |  | 17,987.48 | 1.1\% | 10.3\% |
| Police Dept (inc 911) (2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Police | \$ 174,894.00 | \$ | 555,790.95 | \$ | 730,684.95 | 5.0\% | 16 | 103 | 119 | 9.6\% | 10 |  | 99,998.98 | 13.7\% | 8.4\% |
| Fire Department |  | \$ 140,268.00 | \$ | 234,536.52 | \$ | 374,804.52 | 2.5\% | 13 | 45 | 58 | 4.7\% | 10 |  | 28,791.27 | 7.7\% | 17.2\% |
|  | Fire | \$ 81,100.00 | \$ | 104,963.75 | \$ | 186,063.75 |  | 6 | 30 | 36 |  | 6 |  | 23,208.81 | 12.5\% | 16.7\% |
|  | EMS | \$ 59,168.00 | \$ | 129,572.77 | \$ | 188,740.77 |  | 7 | 15 | 22 |  | 4 |  | 5,582.46 | 3.0\% | 18.2\% |
| Water Fund (2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Water | \$ 1,275,590.14 | \$ | 1,172,271.20 | \$ | 2,447,861.34 | 16.6\% | 50 | 160 | 210 | 16.9\% | 9 |  | 161,334.65 | 6.6\% | 4.3\% (4) |
| Sewer Fund (2) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Wastewater | \$ 739,160.00 | \$ | 157,190.56 | \$ | 896,350.56 | 6.1\% | 78 | 23 | 101 | 8.1\% | 6 |  | 52,688.71 | 5.9\% | 5.9\% |
| TOTAL |  | \$ 9,579,297.20 | \$ | 5,137,735.71 |  | 14,717,032.91 | 100\% | 484 | 759 | 1,243 | 100.0\% | 173 |  | 950,093.92 | 6.5\% | 13.9\% |
|  |  | 65.1\% |  | 34.9\% |  |  | 100.0\% | 38.9\% | 61.1\% |  | 100.0\% | 13.9\% |  | 6.5\% |  |  |
| (1) Non Utility Capital items and grants are included under the individual Dept/ Bureau |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) These departments are not broken down further into individual bureaus |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (3) These represent original Purchase Orders and no change orders which may increase total encumbered funds and are not actual expenses paid <br> (4) Five confirming amounts were contracts that were not signed/encumbered when services/goods were provided (\$223,143) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

